

Oakland Black Board of Trade and Commerce,
Oakland Business Development Corporation, Nor-Cal FDC,
Cahill Construction, Kiewit, Skanska

Presents:

A SUB-CONTRACTORS WORKSHOP

**How Do Sub-Contractors Set
an Hourly Rate?**

Presenters:

Josepf Corbin, President Corbin Builders
Ed Duante, CEO Aztec Constructors

**After you get the Contract,
How do you Finance the Job?**

Presenters:

Arthur Washington, CEO Nor-Cal FDC
Scott Lewis, Oakland Business Development
Corporation

Saturday October 1, 2011

9am - 6pm

Scott's Seafood Restaurant

#2 Broadway (Jack London Square) Oakland, CA

Admission Free

Seating is limited to first 150

RSVP

(pre-registration is required)

Eddie Dillard (510) 706-9005 or email: cherylcheryl0411@sbcglobal.net

7:30 - 8:00 Registration

8:00 - 9:00 Breakfast

9:00 - 12:00 Workshop:

How do sub-contractors establish an hourly rate?

12:00 - 1:00 Lunch

1:00 - 4:00 Workshop:

After you get the contract, how do you finance the job?

4:00 - 6:00 Networking



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TRADE & COMMERCE